

Walker Ray Dornisch

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EDUCATION & CERTIFICATIONS

Columbia University - School of Professional Studies

Certification of Professional Achievement in Enterprise Risk Management

New York, NY

2016 - 2018

University of Pennsylvania - School of Arts and Sciences

Master of Science in Organizational Dynamics (MS), Certification in Leading and Managing Through Change
Courses in the Wharton School of Business

Philadelphia, PA

2014 - 2016

GPA: 3.51/4.00

New York University - Steinhardt School of Culture, Education, and Human Development

Bachelor of Science in Applied Psychology (BS), Minor in Social Entrepreneurship from Stern School of Business

New York, NY

2012 - 2014

Honors & Awards: Cum Laude, Dean's List, University Honors Scholar, Psi Chi International Honor Society

Scholarship: 2010 Daniels Fund Scholar - a four-year full undergraduate scholarship for community service and leadership.

GPA: 3.77/4.00

PROFESSIONAL EXPERIENCE

United Nations, Diplomatic Mission of the Sovereign Order of Malta

Attaché, Chief of Staff

New York, NY

2019 - Present

- Primary diplomatic liaison between the United Nations and the Sovereign Order of Malta's government in Rome, Italy.
- Attended high-level conferences, bilateral meetings, and emergency briefings; presented on behalf of the Ambassador.
- Constructed research reports to identify global humanitarian projects and annually distribute \$250M+ in aid.
- Managed embassy expenditures, financial statements, tax reporting, federal/state compliance, and internship program.
- Recipient of Special Commendation Award for promoting wheelchair friendly sports in Italy and the United States.

Morgan Stanley Wealth Management

Wealth Advisory Associate, Certified Financial Planning Specialist, Series 7 Licensed, Series 66 Licensed

New York, NY

2016 - 2019

- Portfolio consultant for Morgan Stanley's flagship complex, consisting of three branches and 400+ Financial Advisors.
- Forecasted investment returns, liabilities, risks, and market trends to compose financial plans for high net worth clients.
- Anatomized estate records to discover assets and prospect potential clients (acquired \$180M+ in new assets for firm).
- Conducted buy-side research of equities and mutual funds, with emphasis in the technology and entertainment sectors.

Liberty SBF

Analyst

Philadelphia, PA

2015 - 2016

- Screened commercial real estate loan applications (CMBS, SBA, 7A) and maintained database of securitized loans.
- Designed capital investment proposals for private equity partners Goldman Sachs, Capital One, and Zions Bank.
- Replenished loan pipeline to source new deals by cultivating partnerships with national banks and brokers.

ACADEMIC RESEARCH

Dornisch, W.R. (2016). *The Investor-Advisor Dynamic: Repairing and Enhancing Client Relationship Management in Financial Planning.* University of Pennsylvania. Philadelphia, Pennsylvania. Faculty Sponsor: Dr. Charline Russo, PhD.

A meta-analysis of wealth management literature accompanied by original interviews with financial advisors to examine how client relationship management can be improved after economic crises, particularly with technology for millennials.

Graziano, M.J., & Dornisch, W.R. (2014). *Dominican & West Indian American Experience Project.* New York University. New York, New York. Faculty Sponsor: Dr. Sumie Okazaki, PhD.

An interview-based research project focusing on uncovering the meaning making process, identity issues, and experiences of Dominican and West Indian American women who attended an American college or university.

Beasley, A. & Dornisch, W.R. (2012). *Unlocked: Educate, Employ, and Empower Women Post-Incarceration.* Texas Christian University's Values and Ventures Business Plan Competition at the Neeley School of Business. Fort Worth, Texas. Faculty Sponsor: Dr. Jill Kickul, PhD.

Partnered with Arby's and NYU Stern School of Business to invent a business model for educating and training incarcerated women in Oklahoma prisons for professional employment. Received honorable mention and funding.