# Walker Ray Dornisch

# Ph.D. Student, Management & Entrepreneurship

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**Research Interests:** Institutional Theory, Divergent Thinking, Neurodiversity, Deviance, AI Research Methods **Teaching Interests:** Strategy, Entrepreneurship

## **EDUCATION**

2020-08 - Current	Ph.D.: Management & Entrepreneurship University of Connecticut - Storrs, CT
2016-08 - 2018-05	<b>Certification of Professional Achievement: Enterprise Risk Management</b> <i>Columbia University - New York, NY</i>
2014-08 - 2016-05	<ul> <li>Master of Science: Organizational Dynamics</li> <li>University of Pennsylvania - Philadelphia, PA</li> <li>Certification in Leading and Managing Through Change</li> </ul>
2012-08 - 2014-05	<ul> <li>Bachelor of Science: Applied Psychology</li> <li>New York University - New York, NY</li> <li>Cum Laude and Dean's List Graduate</li> <li>Minor in Social Entrepreneurship</li> </ul>

## WORK EXPERIENCE

### 2019-03 - 2020-07 Attaché, Chief of Staff

United Nations, New York, NY

- Primary diplomatic liaison between the United Nations and the Sovereign Order of Malta's government in Rome, Italy.
- Attended high-level conferences, bilateral meetings, and emergency briefings; presented on behalf of the Ambassador.
- Constructed research reports to identify global humanitarian projects and annually distribute \$250M+ in aid.
- Managed embassy expenditures, financial statements, tax reporting, and federal/state compliance.

• Oversaw recruitment, onboarding, training, and performance evaluation of multidisciplinary internship program.

## 2016-06 - 2019-03 Wealth Advisory Associate

Morgan Stanley, New York, NY

- Portfolio consultant for Morgan Stanley's flagship complex, consisting of three branches and 400+ Financial Advisors.
- Forecasted investment returns, liabilities, risks, and market trends to compose financial plans for high net worth clients.
- Anatomized estate records to discover assets and prospect potential clients (acquired \$180M+ in new assets for firm).
- Conducted buy-side research of equities and mutual funds, with emphasis in the technology and entertainment sectors.

## 2015-04 - 2016-01 Commercial Real Estate Analyst

Liberty SBF, Philadelphia, PA

- Screened commercial real estate loan applications (CMBS, SBA, 7A) and maintained database of securitized loans.
- Designed capital investment proposals for private equity partners Goldman Sachs, Capital One, and Zions Bank.
- Replenished loan pipeline to source new deals by cultivating partnerships with national banks and brokers.

# DIPLOMATIC CURRICULUM VITAE

#### Speaker

• Launch of the 2019 World Drug Report and Commemoration of the International Day Against Drug Abuse and Illicit Trafficking (2019)

#### Representative

- Commission on Population and Development (52nd Session, 2019)
- Permanent Forum on Indigenous Issues (18th Session, 2019)

Alternate Representative

- General Debate of the United Nations General Assembly (74th Session, 2019)
- Commission for Social Development (58th Session, 2020)
- Special Committee on Peacekeeping Operations (2020)

#### Adviser

- Commission for Social Development (57th Session, 2019)
- Commission on the Status of Women (63rd Session, 2019)
- High-Level Debate on International Migration and Development (2019) *Committee Delegate*
- Administrative and Budgetary Committee, Fifth Committee (74th Session, 2019)
- Economic and Financial Committee, Second Committee (74th Session, 2019)

# PEER-REVIEWED PUBLICATIONS

• Dornisch, W. R. & Coles, R. S. (2022). "A Mixed Methods Study of Environmental Determinants of Entrepreneurship". *American Journal of Management*, 22(4), 75-96.

# WORKING PAPERS & UNPUBLISHED RESEARCH

- Coles, R. S., Sine, W., Brewer, J., Dornisch, W. R., Raines, G. (Working Paper). "Size Matters: The Moderating Impact of Firm Size on Formalization and Performance for New Firms".
- Coles, R. S., Dornisch, W. R., Yin, X (Working Paper). "The Impact of Local Deviance from National-Level Norms on a Community's Entrepreneurial Activity".
- Dornisch, W. R. & Reilly, G. (Working Paper). "Good Time Girls: Deviance and the Klondike Gold Rush (1897-1898)".
- Dornisch, W. R. & Reilly, G. (Working Paper). "Part Time vs. Full Time Employment: The Faultlines of Nondemographic Attributes"
- Dornisch, W. R. (Working Paper). "An Autoethnography of the Spring Institute".
- "The Investor-Advisor Dynamic: Repairing and Enhancing Client Relationship Management in Financial Planning" (2016) University of Pennsylvania. Faculty Sponsor: Charline Russo, Ed.D.
- "Dominican & West Indian American Experience Project" (2014) New York University. Faculty Sponsor: Sumie Okazaki, Ph.D. Faculty Advisor: Mathew Graziano, Ph.D.
- "Unlocked: Educate, Employ, and Empower Women Post-Incarceration" (2012) Texas Christian University's Values and Ventures Business Plan Competition at the Neeley School of Business. Faculty Sponsor: Jill Kickul, Ph.D.

## HONORS & AWARDS

- Best Paper in Entrepreneurship Division (ENT), "Size Matters: The Moderating Impact of Firm Size on Formalization and Performance for New Firms", 83rd Annual Meeting of the Academy of Management, 2023.
- Best Reviewer, Entrepreneurship Division of the Academy of Management, 2022.
- Special Commendation, The Axis Project, 2019.
- University Honors Scholar & Founders Day Award, New York University, 2014.
- Octofinalist, Bickel & Brewer Global Debate Forum, 2012.

## **INVITED SEMINAR PRESENTATIONS & WORKSHOPS**

• Speaker. Cornell University's 2022 Emerging Markets Institute (EMI) Annual Conference. New York, NY.

## ACADEMIC CONFERENCE PRESENTATIONS

- Dornisch, W. R. (2022). A Mixed Methods Study of Environmental Determinants of Entrepreneurship. In *Academy of Management Proceedings* (Vol. 2022, No. 1, p. 13537). Briarcliff Manor, NY 10510: Academy of Management.
- Dornisch, W. R., & Boraey, E. M. (2022). The Impact of Local Deviance from National-Level Norms on a Community's Entrepreneurial Activity. In *Academy of Management Proceedings* (Vol. 2022, No. 1, p. 12889). Briarcliff Manor, NY 10510: Academy of Management.
- Coles, R. S. & Dornisch, W. R. (2021). I solemnly swear that I am up to no good: The Deviant Origins of Valuing Entrepreneurship. In *Academy of Management Proceedings* (Vol. 2021, No. 1, p. 15289). Briarcliff Manor, NY 10510: Academy of Management.

# SCHOLARSHIPS, FELLOWSHIPS, & GRANTS

- Dornisch, W. R. (2023), Predoctoral Fellowship, \$1,000. Sponsored by the Graduate School, University of Connecticut
- Dornisch, W. R. (2023), Business Ph.D. Student Support Fellowship, \$1,000. Sponsored by the School of Business, University of Connecticut
- Dornisch, W. R. (2023), Summer Fellowship, \$1,000. Sponsored by the Management Department, University of Connecticut.
- Dornisch, W. R. (2023), Dean's Summer Fellowship, \$2,000. Sponsored by the School of Business, University of Connecticut.
- Dornisch, W. R. (2023), "Using Randomized Control Trials to Test the Impact of Formalization on Energy Intensity in Small and Medium-Sized Enterprises with Neurodivergent Founders", \$2,000. Sponsored by Abrahamic Programs for Academic Collaboration in the Middle East and North Africa Region, University of Connecticut Global Affairs, 3 months.
- Dornisch, W. R. (2023), Conference Participation Award, \$750. Sponsored by the Graduate School, University of Connecticut.
- Dornisch, W. R. (2022), Predoctoral Fellowship, \$2,500. Sponsored by the Graduate School, University of Connecticut.
- Dornisch, W. R. (2022), Dean's Summer Fellowship, \$1,500. Sponsored by the School of Business, University of Connecticut.
- Dornisch, W. R. (2021), Predoctoral Fellowship, \$1,000. Sponsored by the School of Business, University of Connecticut.
- Dornisch, W. R. (2021), Summer Fellowship, \$3,625. Sponsored by the Management Department, University of Connecticut.
- Dornisch, W. R. (2010), The Daniels Scholarship Program, Four-Year Full Undergraduate Scholarship. Sponsored by Daniels Fund.

# **TEACHING**

• Teaching Assistant, "The Entrepreneurial Journey" (MENT 2234), Spring 2023

- Instructor, "Strategy, Policy, and Planning" (MENT 4900), Fall 2022
- Instructor, "Strategy, Policy, and Planning" (MENT 4900), Spring 2022
- Teaching Assistant, "The Entrepreneurial Journey" (MENT 2234), Spring 2021
- Teaching Assistant, "The Entrepreneurial Journey" (MENT 2234), Fall 2020

## SERVICE & BUSINESS COMMUNITY OUTREACH

- Awards Team (Elected, 3 Year Term) for the Organizations and the Natural Environment (ONE) Division of the Academy of Management
- Mentor, HackUConn, 2023.
- Reviewer, Teaching and Learning Conference, Academy of Management Annual Meeting, 2023.
- Reviewer, Entrepreneurship, Academy of Management Annual Meeting, 2023.
- Ph.D. Student Representative, CARMA, 2022.
- Ambassador, Strategic Management Division of the 82nd Annual Meeting of the Academy of Management, 2022.
- Reviewer, Entrepreneurship, Academy of Management Annual Meeting, 2022.

## **CERTIFICATIONS**

2021-11	Disney's Approach to Quality Service
2020-09	Disney's Approach to Employee Engagement
2020-08	Disney's Approach to Leadership Excellence