

# KATHERINE A. PANCAK

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## UNIVERSITY OF CONNECTICUT

School of Business

One University Place

Stamford, CT 06901

203.251.8470

katherine.pancak@uconn.edu

## EDUCATION

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JD, Boston College Law School

AB, Mount Holyoke College (Economics)

*Study Abroad*, London School of Economics

## EXPERIENCE

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2021 – Present    **Academic Director**, Stamford Campus Business Programs  
School of Business, University of Connecticut

1991 – Present    **Professor In-Residence**  
Department of Finance, School of Business, University of Connecticut  
(promoted from Lecturer to Assistant Professor to Associate Professor to Full Professor)

2001 – 2006    **Undergraduate Programs Liaison**, Stamford Campus  
School of Business, University of Connecticut

1991 – 1998    **Associate Director**  
Center for Real Estate and Urban Economic Studies, University of Connecticut  
(promoted from Assistant Director)

1988 – 1991    **Vice-President and General Counsel**  
Mark Greenberg & Associates, Inc. (Real Estate Development Company)

1986 – 1988    **Associate Attorney**  
Robinson and Cole

1986    *Accepted to the Connecticut Bar*

## RESEARCH INTERESTS

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Real Estate Law; Regulation and Public Policy; Agency and Brokerage

## COURSES TAUGHT: UNDERGRADUATE AND GRADUATE

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Financial Management (*formerly called* Corporate Finance)

Real Estate Principles

Real Estate Law

Real Estate: A Personal Investment Perspective

Sustainable Real Estate

Global Financial Management

Personal Finance and Personal Financial Management

Effective Business Writing

Legal and Ethical Issues in Financial Risk Management  
International Study Trips (*Vietnam, Thailand, United Arab Emirates*)  
Finance, Real Estate, and General Business Field Study Internships

## AWARDS, HONORS, AND GRANTS

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2019 The American Real Estate Society Journal of Housing Research "Red Pen Award"  
2018 Award for **Excellence and Outstanding Contribution to Real Estate Research**, Center for Real Estate and Urban Economic Studies, University of Connecticut  
2015 Recognition for 25 Years of **Exemplary Service** to the Center for Real Estate and the Department of Consumer Protection  
2019, 2018, 2017, 2016, 2015, 2014, 2012, 2011, 2010, 2009 Summer Research Grant, Center for Real Estate, School of Business, University of Connecticut  
2015 Faculty Development in Business Grant, Center for International Business Education and Research, University of Connecticut, for travel study to Cuba in May 2016  
2013 **Service/Outreach Award**, School of Business, University of Connecticut  
2013 Top 100 **Most Influential Real Estate Leaders**, Inman News; the list "*recognizes those who embody leadership, ingenuity, strength, conviction, power, persistence, perseverance and progress—their voices and actions can move the industry toward change.*"  
2012 Faculty Development in Business Grant, Center for International Business Education and Research, University of Connecticut, for travel study to Australia in January 2013  
2010 Faculty Development in Business Grant, Center for International Business Education and Research, University of Connecticut, for travel study to South Africa, Kenya, and Tanzania in May 2010  
2009 Stamford Campus **Faculty Recognition Award**, University of Connecticut  
2008 **Official Statement by Governor M. Jodi Rell** recognizing contributions to University of Connecticut and service to State of Connecticut  
2008 **Educator of the Year** (national award), Real Estate Educators Association  
2008 **Outstanding Service/Outreach Award**, School of Business, University of Connecticut  
2007 **Provost Award for Outreach and Public Engagement**, Finalist, University of Connecticut  
2004 **Outstanding Undergraduate Teaching Award**, School of Business, University of Connecticut  
2003 **Outstanding Service/Outreach Award**, School of Business, University of Connecticut  
2001 **Innovation in Teaching Award**, School of Business, University of Connecticut  
1998 **Outstanding Undergraduate Teaching Award**, School of Business, University of Connecticut  
1997 **Outstanding Service Award**, Finance Department, University of Connecticut  
1995 Best Continuing Education Course Program, National Association of Real Estate Licensing Law Officials  
1993 Best Continuing Education Course Program, National Association of Real Estate Licensing Law Officials

## PUBLICATIONS

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### **Books**

*Connecticut Real Estate: Practice and Law*, 15th edition, Dearborn Real Estate Education., Chicago, IL, 2020 (also 5<sup>th</sup> - 14<sup>th</sup> editions; prior title *Connecticut Supplement for Modern Real Estate Practice*).

"Cuba's New Housing Market"; chapter in *Cuba in Transition: Lessons from a Faculty Development in Business Program*, University of Maryland Center for Global Business, 2018.

*Real Estate Fundamentals*, 5th edition, Contributing Editor, Dearborn Real Estate Education., Chicago, IL, 2000.

### **Articles**

- “Do Taxes Matter to Foreign Real Estate Investors? Evidence from FIRPTA Reform” (with M. Howard), *The Journal of Portfolio Management Real Estate Special Issue* 2019.
- “Using Eminent Domain to Refinance Underwater Mortgages: A Welfare Analysis” (with T. Miceli and K. Segerson), *International Review of Law and Economics*, 51, 2017, 12-22.
- “Just Compensation for the Taking of Mortgage Loans” (with T. Miceli), *Journal of Law, Economics, and Policy*, 13, 2017, 143-180.
- “Variation in Local House Price-Rent Ratios”, *Journal of Housing Research*, 26(1), 2017, 79-94.
- “Taxes, Investors, and Managers: Exploring the Taxation of Foreign Investors in U.S. REITs” (with M. Howard and D. Shackelford), *The Journal of the American Taxation Association*, 38(2), 2016, 1-19.
- “Do Laws Influence the Cost of Real Estate Brokerage Services? A State Fixed Approach” (with A. Nanda and J. Clapp), *Real Estate Economics*, 44(4), 2016, 918-967.
- “Using Eminent Domain to Write-Down Underwater Mortgages: An Economic Analysis” (with T. Miceli), *Journal of Housing Research*, 24(2), 2015, 221-236.
- “Overview of Real Estate Law in the United States and China”, *Proceedings of the International Conference on Residential Housing Policy*, Shenzhen China, 2013.
- “Evolving Property Condition Disclosure Duties: Caveat Procurator?” (with T. Miceli and C.F. Sirmans), *Real Estate Law Journal*, 39(4), 2011, 464-494.
- “Broker Duty to Clients: Why States Mandate Minimum Service Requirements” (with A. Nanda), *Cityscape: A Journal of Policy Development and Research* (U.S. Department of Housing and Urban Development, Refereed Papers Section), 12(2), 2010, 105-126.
- “A Critical Examination of Broker Minimum Service Laws”, *Journal of Housing Research*, 19(1), 2009, 17-36.
- “Agency Content on Licensing Exams: Assessing Professional Competency” (with C.F. Sirmans), *Journal of Real Estate Practice and Education*, 11(1), 2008, 15-28.
- “Is the Compensation Model for Real Estate Brokers Obsolete?” (with T. Miceli and C.F. Sirmans), *Journal of Real Estate Finance and Economics*, 30(1), 2007, 7-22.
- “The Effect of Agency Reform on Real Estate Service Quality,” (with C.F. Sirmans), *Journal of Housing Research*, 15(1), 2006, 41-54.
- “Restructuring Agency Relationships in the Real Estate Brokerage Industry: An Economic Analysis,” (with T. Miceli and C.F. Sirmans), *Journal of Real Estate Research*, 20(2), October 2000, 31-48.
- “Restructuring Agency Relationships: A Legal Analysis,” (with T. Miceli and C.F. Sirmans), *Real Estate Educators Association Academic Paper Proceedings*, June 1997.
- “Real Estate Agency Reform,” (with T. Miceli and C.F. Sirmans), *Real Estate Law Journal*, 25(4), Spring 1997, 345-377.
- “Residential Disclosure Laws: The Further Demise of Caveat Emptor,” (with T. Miceli and C.F. Sirmans), *Real Estate Law Journal*, 24(2), Spring 1996, 291-332.
- “An Economic Analysis of Lead Paint Laws,” (with T. Miceli and C.F. Sirmans), *Journal of Real Estate Finance and Economics*, 12(1), January 1996, 59-76.
- “Connecticut Real Estate Agency: Need to Conform Old Brokerage Practices with New Law,” *Connecticut Real Estate Law Journal*, 15, 1996.
- “Protecting Children from Lead-Based Paint Poisoning: Should Landlords Bear the Burden?” (with T. Miceli and C.F. Sirmans), *Boston College Environmental Affairs Law Review*, 23(1), Fall 1995, 1-41.
- “Legal Duties of Property Owners Under Lead-Based Paint Laws,” (with T. Miceli and C.F. Sirmans), *Real Estate Law Journal*, 24(1), Summer 1995, 7-25.
- “A Primer on State and Federal Lead Paint Laws,” *The Commercial Record*, February 1993.

### **Research Reports**

- Real Estate Law and Regulations Concerning the Conduct of Real Estate Brokers and Salespersons*, 2012, 2011, 2010, 2009, 2008, 2007, 2006, 2005, 2004, 2003, 2002, 2000, 1998, 1997, 1996, 1995, 1994, 1992 (compilation of Connecticut laws pertaining to real estate brokerage activities).
- Streamlining the Continuing Education Course Approval Process*, Connecticut Real Estate Commission, 2005, 2002.

*Connecticut Real Estate Commission Duties and Activities*, Connecticut Real Estate Commission, 2004.  
*Connecticut Statutes and Regulations Concerning the Conduct of Real Estate Appraisers*, 2000, 1996, (compilation of Connecticut laws pertaining to the real estate appraisal industry).  
*Real Estate Agency Policies*, Connecticut Real Estate Commission, 1999, 1997.  
*Commission Rebates to Unlicensed Parties*, Connecticut Real Estate Commission, 1997.  
*Feasibility of Mandatory Errors and Omissions Insurance Programs*, Connecticut Real Estate Commission, 1996.  
*Solicitation of Referral Fees under Connecticut Law*, Connecticut Real Estate Commission, 1995.  
*National Real Estate Center Survey*, Real Estate Center Directors and Chairholders Association, 1991.

### ***Instructional Material***

*Connecticut Real Estate Law: Updated and Revised*, real estate professional continuing education course developed at the request of the Connecticut Real Estate Commission; (mandatory course to be taught to approximately 22,000 real estate licensees in 2012-2014 CE cycle), 2012.  
*Connecticut Real Estate Agent Fiduciary Duties Review and Law Update*, real estate professional continuing education course developed at the request of the Connecticut Real Estate Commission; (mandatory course to be taught to approximately 22,000 real estate licensees in 2010-2012 CE cycle), 2010.  
*Connecticut Buyer Agency*, real estate professional continuing education course developed at the request of the Connecticut Real Estate Commission; (mandatory course taught to approximately 25,000 real estate licensees in 2008-2010 CE cycle), 2008.  
*Connecticut Disclosure, RESPA, and Law Update*, real estate professional continuing education course developed at the request of the Connecticut Real Estate Commission; (mandatory course taught to approximately 25,000 real estate licensees in 2008-2010 CE cycle), 2008.  
*Current Issues in Real Estate I*, real estate professional continuing education course developed at the request of the Connecticut Real Estate Commission; (mandatory course taught to approximately 18,000 real estate licensees in 2006-2008 CE cycle), 2006.  
*Current Issues in Real Estate II*, real estate professional continuing education course developed at the request of the Connecticut Real Estate Commission; (mandatory course taught to approximately 18,000 real estate licensees in 2006-2008 CE cycle), 2006.  
*Connecticut Law and Fair Housing*, real estate professional online continuing education course developed at the request of the Connecticut Real Estate Commission, published by Dearborn Real Estate Education, Chicago, IL, 2004.  
*Agency Law in Connecticut*, real estate professional continuing education course developed at the request of the Connecticut Real Estate Commission (mandatory course taught to approximately 17,000 real estate licensees), 2002.  
*Connecticut Real Estate Licensing Exam Questions*, online question databank developed for and published by Dearborn Real Estate Education Chicago, IL, 2000.  
*Connecticut Real Estate Law and Fair Housing*, real estate professional continuing education course developed at the request of the Connecticut Real Estate Commission, 1998.  
*Agency Law in Connecticut*, real estate professional continuing education course developed at the request of the Connecticut Real Estate Commission; (mandatory course taught to approximately 17,000 real estate licensees), 1996.  
*A Lead Paint Primer: Lead Paint Laws Impacting Real Estate Professionals*, real estate professional continuing education course, 1992, updated 1995 (national award for best Continuing Education Course from the Association of Real Estate Licensing Law Officials, 1995).  
*Fair Housing and the Connecticut Real Estate Licensee*, real estate professional continuing education course, 1992 (national award for best Continuing Education Course from the Association of Real Estate Licensing Law Officials, 1993).  
*Real Estate Principles and Practices*, Connecticut real estate professional prelicensing course, 1991.

### ***Editorial and Exam Preparation Work***

Subject Matter Expert, *PSI Testing Services*, review of real estate licensing examination questions, 2009.

Subject Matter Expert, *PSI Testing Services*, review of real estate licensing examination questions, 2007.

Subject Matter Expert, *Pearson Vue Testing Services*, review of real estate licensing examination questions, 2006.

Drafted new Connecticut real estate licensing exam state content outline for the Connecticut Real Estate Commission, 2006.

Contributing Editor, *Real Estate Law Journal*, review of four law review articles per quarter, 1996 – 1998.

## PRESENTATIONS

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### *Industry and Outreach Presentations*

*An Overview of 2012-2014 Mandatory Continuing Education Course*, Connecticut Real Estate Instructors Seminar, September 2012.

*Connecticut Real Estate Law Update*, Connecticut Real Estate Instructors Seminar, April 2012, September 2011, April 2011, September 2010, April 2010, September 2009, April 2009, September 2008, April 2008, March 2007, September 2006, May 2006, September 2005, May 2004, September 2003, September 2002, November 2001, August 2000, August 1999.

*Advanced Personal Finance*, Travelers Edge Scholars Program, January 2011.

*An Overview of 2010-2012 Mandatory Continuing Education Course*, Connecticut Real Estate Instructors Seminar, September 2010.

*Minding Your Own Financial Business*, Navigating Life: Keeping Sound, UConn Women's Advance Conference, May 2009.

*An Overview of 2008-2010 Mandatory Continuing Education Courses*, Connecticut Real Estate Instructors Seminar, September 2008.

*The Effect of Agency Reform on Real Estate Service Quality*, Association of Real Estate Licensing Law Officials Conference, May 2006.

*Eminent Domain Review*, Connecticut Chapter of the Appraisal Institute, May 2005.

*Panel Chair, Legal Issues in Real Estate*, Connecticut Commercial Real Estate Conference, November 2004.

*Teaching the Required Agency Course*, Connecticut Real Estate Instructors Seminar, September 2002.

*Teaching Real Estate Online*, Connecticut Real Estate Instructors Seminar, November 2001.

*Streamlining the Connecticut Continuing Education Approval Process*, Connecticut Real Estate Commission, February 2001.

*Designated Agency's Impact on the Practice of Agency*, Connecticut Real Estate Instructors Seminar, January 2000.

*Connecticut's New Designated Agency Statute*, Greater Bridgeport Board of Realtors, September 1999.

*Conference Chair*, Connecticut Housing Conferences, May 1998, May 1997.

*Agency without Subagency*, Northern Fairfield County Association of Realtors, May 1998.

*Relocation Companies and Referral Fees*, Realtor Day at the Capital, March 1998.

*Real Estate Agency in Connecticut*, Midstate Board of Realtors, January 1998.

*Newly Adopted Real Estate Commission Policy on Agency*, Real Estate Instructors Seminar, January 1998.

*Rebates to Unlicensed Parties*, Connecticut Real Estate Commission, December 1997.

*Proposal for Revised Real Estate Agency Policy*, Connecticut Association of Realtors, November 1997.

*Real Estate Agency in Connecticut*, Greater Hartford Association of Realtors, October 1997.

*Real Estate Agency in Connecticut*, Waterbury Board of Realtors, September 1997.

*Update on Connecticut Agency Legislation*, Real Estate Instructors Seminar, August 1997.

*Commercial Real Estate Agency in Connecticut*, joint educational meeting of the Connecticut Chapters of the Society of Industrial and Officer Realtors and CCIM(Certified Commercial Investment Managers), May 1997.

*The Impact of Real Estate Agency Law Changes on Home Inspectors*, Connecticut Association of Home Inspectors, April 1997.

*The Impact of Real Estate Agency Law Changes on the Brokerage Industry*, Northern Fairfield County Board of Realtors, April 1997.

*Relocation Company Referral Fees*, formal invited presentations made at two Real Estate Commission public hearings, February 1997.

*The Use of Real Estate as a Strategic Tool*, Family Business Program Presentations Series, January 1997.

*Fair Housing and Buyer Agents: Guidance from HUD?*, Real Estate Instructors Seminar, January 1997.

*Teaching the Real Estate Industry About Lead Paint Regulations*, Connecticut Real Estate Instructors Seminar, January 1997.

*Feasibility of Mandatory Errors and Omissions Insurance Program*, Connecticut Real Estate Commission, November 1996.

*Teaching Connecticut Agency Law*, Connecticut Real Estate Instructors Seminar, August 1996.

*Solicitation of Referral Fees under Connecticut Law*, Connecticut Real Estate Commission, December 1995.

*Conference Chair*, Connecticut Commercial Real Estate Conference, November 1996, 1992, and 1991.

*Connecticut Lead Paint Laws: What Every Appraiser Needs to Know*, Connecticut Chapter of the Appraisal Institute, May 1996.

*Property Condition Disclosure Laws*, Real Estate Instructors Seminar, January 1996.

*Legislative Update: Property Disclosure, Lead Paint Encapsulant, and Residential Broker's Lien*, Real Estate Instructors Seminar, August 1995.

*Lead Poisoning and New Regulations: What Real Estate Agents and Brokers Must Know*, Connecticut Real Estate Instructors Seminar, January 1993.

### **Academic Presentations**

*Street Art Preservation Laws v. Real Estate Property Rights: The Case of 5Pointz*, American Real Estate Society, Scottsdale, April 2019.

*Real Estate Crowdfunding and Fiduciary Duties: Taking Advantage of the Crowd?* American Real Estate Society, San Diego, April 2017.

*E-Learning Real Estate: Panel Discussion*, American Real Estate Society, Denver, April 2016.

*Welcome Address*, Real Estate Educators Association National Meeting, Storrs, June 2015.

*Just Compensation for the Taking of Mortgage Loans*, American Real Estate Society, Fort Meyers, April 2015.

*Variation in Local House Price-Rent Ratios*, American Real Estate Society, San Diego, April 2014.

*Analyzing Residential Price-Rent Ratios with Hyperlocal Big Data*, Stamford Campus Faculty Colloquia Series, February 2014.

*Overview of Real Estate Law in the United States and China*, invited presentation, International Conference on Residential Housing Policy, Shenzhen China, July 2013.

*Using Eminent Domain to Write-Down Underwater Mortgages: An Economic Analysis*, American Real Estate and Urban Economics Association, Washington DC, May 2013.

Paper Discussant – *Whither Zauderer? Dodd-Frank, Foreign Payments and the Compelled Speech Doctrine*, Business and Human Rights Colloquium, Storrs, May 2013.

*Creating an Online Class, Real Estate Education Teaching Panel*, American Real Estate Society, Kona, April 2013.

*Using Eminent Domain to Write-Down Underwater Mortgages: An Economic Analysis*, American Real Estate Society, Kona, April 2013.

*Foreign Investment in U.S. REITS: The Effect of Shareholder Taxation*, American Real Estate Society, St. Petersburg, April 2012.

*Online Education, Real Estate Education Teaching Panel*, American Real Estate Society, Seattle, April 2011.

*Evolving Property Condition Disclosure Duties: Caveat Procurator?*, American Real Estate Society, Naples, April 2010.

*AACSB Business School Assessment Process*, American Real Estate Society, Monterey, April 2009.

*A Critical Examination of Brokerage Minimum Service Laws*, American Real Estate Society, Monterey, April 2009.

*A Critical Examination of Brokerage Minimum Service Laws*, Stamford Campus Faculty Colloquia Series, March 2009.

*Minding Your Own Financial Business*, National Association of Women MBAs 2008 National Conference, Stamford, October 2008.

*Undergraduate Real Estate Curriculum: Is there a Common Body of Knowledge?*, American Real Estate Society, Captiva, April 2008.

*Assessing Real Estate Broker Professional Competency*, Stamford Campus Faculty Colloquia Series, March 2008.

*How I Write: Conversations with Writers Series*, University of Connecticut Stamford Campus, March 2008.

*Agency Content on Licensing Exams: Assessing Professional Competency*, American Real Estate Society, San Francisco, April 2007.

*Is the Compensation Model for Real Estate Brokers Obsolete?*, American Real Estate Society, Key West, April 2006.

Panel Session Chair – *Real Estate Education*, 2004 American Real Estate Society, Santa Fe, April 2004.

Paper Discussant – *Legal Impairment of Regulatory Language: The Case of Property Access*, American Real Estate Society Conference, Captiva, April 2004.

*Online Real Estate Education*, International Real Estate Conference, American Real Estate and Urban Economics Association, Cancun, May 2001.

Paper Discussant - *Institutional Factors in Real Estate Markets*, International Real Estate Conference, American Real Estate and Urban Economics Association, Cancun, May 2001.

*Environmental Issues in Real Estate*, Real Estate Educators Association Conference, Louisville, June 1995.

*Real Estate Brokers' Duty to Inspect for Physical Defects in Property*, Academy of Legal Studies in Business, Colorado Springs, August 1993.

*Experiential Learning Opportunities for Real Estate Students*, Real Estate Educators Association, Chicago, May 1993.

*Real Estate Law Update*, Academy of Legal Studies in Business, Charleston, August 1992.

*Outreach in Real Estate Centers*, Real Estate Educators Association, San Diego, May 1992.

## UNIVERSITY SERVICE

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### *Elected Positions*

Stamford Campus Faculty Council, 2020

University Senate, 2015 – 2018

Executive Committee, UConn American Association of University Professors, 2010-2011

### *Student Services*

**Advising.** Nominated for University of Connecticut Outstanding Faculty Advisor Award, 2003. Stamford undergraduate advisor, 1998 – present. Storrs undergraduate advisor, 1991 – 1998

**Transfer Articulation.** Drafted and negotiated the original NCC Business Transfer Program Articulation Agreement, 2000. Community college transfer pathway student advisor, 2000 – present

**Scholarships.** Administered the Real Estate Center's fall and spring real estate scholarships, including attending numerous industry scholarship presentations, 1991 – 1999

**Internships.** Real Estate Field Study Internship Faculty Supervisor. Placement assistance, counseling, and academic supervision of students working in a real estate position for the summer, 1991 – 1997

**Placement.** Counseled real estate students on placement issues. Worked with outside real estate firms to place real estate undergraduate and graduate students, 1998, 1997, 1996, 1995, 1994, 1993, 1992, 1991. Developed and maintained monthly "Real Estate Job Listing" to notify students and alumni of placement opportunities, 1995 – 1998

**Field Trips.** Organized field trips to: Hartford to Real Estate Finance Association Meeting, 1997; Hartford to a Real Estate Exchange Meeting, 1995; Hartford to a Real Estate Exchange Meeting, and one-on-one office visits, 1994; New York City for MBAs concentrating in real estate, 1992. Participate in field trips to New York, Boston, and Hartford, ongoing

**Professionals in the Classroom.** Developed and implemented a Real Estate Professionals in the Classroom series, 1991 – 1995

**Center Newsletter.** Developed and edited the Real Estate Center Newsletter for Center Alumni, 1991 – 1994

**Library.** Updated and maintained the Real Estate Center Library, 1991 – 1994

**Website.** Developed first website for Real Estate Center; made periodic updates, 1995 – 1997

**MBA Competition.** Supervised a team of MBA students working on a community redevelopment project. Project was presented to Chemical Bank in New York as part of their Community Redevelopment Competition, 1995 - 1996

**Orientation.** Organized and delivered the Finance Department Orientation Seminar, 1995 – 1996

**Alumni Events.** Organized and/or assisted in the organization of the Real Estate Center's 1991, 1992, 1995, 1997, 1998, and 2005 Alumni Events

### **Conferences Organized**

Connecticut Real Estate Instructors Seminar, semi-annually from 1991 to 2012, over 100 real estate instructors in attendance each seminar; April 2010 seminar was developed and delivered in a webinar format

Connecticut Commercial Real Estate Conference, 1991 – 1999, over 300 professionals in attendance each year

Connecticut Housing Conference, 1997 – 2000, over 300 real estate professionals in attendance each year

Fairfield County Office Market Update, 1999 – 2000, over 250 real estate professionals in attendance each year

GIS in Real Estate, 1998, over 150 attendees from the New England real estate industry

### **Committee Work**

School of Business AACSB Review Committee, Undergraduate Programs, 2020

Finance Department, Curriculum Committee, 2016 – present

Finance Department, PTR Committee (for In-Residence cases), 2015 – present

University Senate Student Welfare Committee, 2015 – 2018

University Community of Practice in Online Teaching and Learning, Member, 2016 – present

University Review Committee; Review of Dean of Graduate School, Member, 2017 – 2018

School of Business Undergraduate Programs and Students Committee, 1997 – present

School of Business Center for International Business Education and Research, Advisory Council, 2014 – 2019

School of Business Undergraduate Programs Task Force, 2013 – 2016

Stamford Campus Director's Advisory Group, 2014 – 2015

School of Business Global Business Curriculum Design Committee, 2012 – 2015

School of Business Financial Management Curriculum Design Committee, 2012 - 2015

School of Business International Initiatives Working Group, 2012 – 2015

Stamford Campus Housing Demand Study, Request for Information (RFI) Committee, 2012

School of Business Dean's In-Residence Advisory Council, 2010-present; Council Chair, 2010 - present

Stamford Campus Garage Study Group, 2009-2010 (*CT General Assembly legislatively mandated study group*)

Finance Department Ad-hoc Merit Committee, 2009 – 2016

Stamford Campus Associate Vice Provost Review Committee, 2010

Stamford Campus Faculty Executive Committee (formerly Coordinating Council), 2002 – 2009

School of Business Community College Articulation Working Group, 2003 – 2009

William Pitt Scholarship Committee, 2003 – 2008

Stamford Campus Enrollment Management Committee, 2003 – 2004

School of Business Fairfield County Advisory Board, 1998 – 2001

School of Business Stamford Campus Technology Development and Utilization Committee, Committee Chair, 2000.

School of Business Storrs Campus Technology Development and Utilization Committee, 2000

School of Business Teaching Enhancement Committee, 1994



*Search Committees.* Insurance and Risk Management In-Residence position, 2018; Stamford Campus Director, 2015; Finance In-Residence position, Storrs, 2015-2106; Finance In-Residence position, Stamford, 2014-2015 (chair); Finance In-Residence position (Storrs), 2014-2105 Real Estate Center Extension Professor, 2012; Real Estate Center Director, 2011, 2010; Finance In-residence position, 2010; Finance/Real Estate faculty position, 2010; Accounting faculty position, 2007; Marketing faculty position, 2005; Stamford Campus Associate Vice Provost, 2004; Business Law faculty position, 2004; Finance faculty position 2003-2004; School of Business Dean, 2002-2003; Real Estate Center Assistant Director, 1998; Health Systems Management Associate Director, 1997; Health Systems Management faculty position, 1996; MBA Director position, 1996

*Real Estate Center Committees.* Advisory Board, 1991 – 1999; Director’s Council, 1991 – 1993; Endowment Steering Committee, 1991 – 1993; Research Advisory Committee, 1991 – 1992

### ***Other University Service***

Finance Department Assessment Coordinator, School of Business, 2020

Real Estate Major Assessment Coordinator, School of Business, 2007-2010

Regularly attend and enthusiastically participate in Awards Nights, Open Houses, Case Study Competitions, Dean’s Days, Advising Sessions, Alumni Events, and Graduation

### **ASSOCIATION MEMBERSHIP**

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American Real Estate Society (ARES), 1993 – present

American Real Estate and Urban Economics Association (AREUEA), 2011 – present

Real Estate Educators Association (REEA), 1991 – present

Connecticut Chapter President, 1994; Connecticut Chapter Vice President, 1992 – 1993

Association of Real Estate Licensing Law Officials (ARELLO), Affiliate Member, 2005 - 2016

Academy of Legal Studies in Business (ALSB), 1991 – 1994

American Bar Association, 2013 - 2015

Connecticut Bar Association, 1986 – 1994