

Nicholas V. Barbato

University of Connecticut
Clubhouse Apartments
Building 39C
Storrs, CT 06269

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- Objective** An internship or full time position in management with a technical background.
- Education** University of Connecticut, Storrs, CT
Bachelors of Science in Engineering and Business, May 2005
Major in Management and Engineering for Manufacturing
Tech Specialization in Computer Science and Engineering
Major GPA: 3.1/4.0
- Relevant Courses*
- | | |
|---|--|
| Computers and Automation in Manufacturing | Products and Process Design |
| Manufacturing Equipment Lab | Lean Production and JIT Techniques |
| Financial/Managerial Accounting | Mechanics of Materials, Statics and Dynamics |
| Thermodynamics | Materials Science |
| Manufacturing Simulation | Macro and Micro Economics |
| Calculus (Diff Equations) | Computer Architecture & Hardware/Software |
| Discrete Systems | Logic Design |
| Finance | Marketing |
| Business Law | Management |
- Skills** Computer: Word, Excel, PowerPoint, Windows 3.1- Present
Computer Languages: C++, VBA
- Experience** **Meriden Hyundai, Meriden, CT**
New Vehicle Sales Associate, May 2001-August 2003
- Utilized sales skills while interacting with customers in the sales process of new Hyundai Vehicles.
 - Prepared purchase orders, bills of sale, and financial/credit reports.
 - Learned valuable business skills in a fast pace, professional environment.
- Excel Communications**
Sales Representative, September 2003- Present
- Interacted with customers in the sale of cellular and land line communications services.
 - Maintained and developed a personal website for all online Excel business transactions.
- Radio Shack**
Sales Associate/ Assistant Manager, May 1999-January 2001
- Prepared daily cash flow and inventory reports.
 - Performed purchasing duties.
 - Assisted customers on the sales floor.
- Activities** **University of Connecticut Car Club**
President and Co-Founder, 2002 – Present
- Facilitated weekly meetings with students and promoted the love of automobiles.
 - Organized spring and fall on-campus auto shows, with performance vendors and awards.
 - Planned club activities such as the New York Auto Show trip, LV drag racing and F1-Boston carting.
 - Created club website and participated in club advertising. (See www.uconnclub.com)
 - Earned many sponsors and donations from businesses in the automotive field.

