

The ADD/DROP DATE IS **MONDAY FEBRUARY 1**

For **Flex Classes** students are responsible to contact the professors prior to the start of the class to get advance reading materials

Updated 11/12/2009

All "Flex" Classes						
Class #	Course #	Course Title	Type	Faculty	Rm #	DAY (Time)
22565	ACCT 5894	Forensic Accounting/Fraud Examination (ACCT 5121)	Elective	Hurley	131	Flex - 1/7,1/8,1/9,1/15,1/16 Weekdays 10 - 6 & Saturdays 9 -6 p.m.
22761	ACCT 5894	Management Control Systems	Elective	Bragg	402	Flex - Saturdays 2/13,2/27,3/20,3/27,4/10,4/17 9 - 4 pm
19929	BLAW 5894	International Law	Elective	Bird	305	Flex - 1/8,1/9,1/22,1/23,1/29,1/30,2/5 Fridays 6 -10 pm & Saturdays 10 - 6 pm
22801	FNCE 5512	Fixed Income Instruments (FNCE 5101)	Elective	Dolde	305	Flex - Saturdays 2/13,2/27,3/20,3/27,4/10,4/24,5/1 9 - 3 pm
22778	FNCE 5534	Internet and Information Systems Applied to Real Estate	Elective	Clapp	226	Flex - Sat 1/30, 3/20, 4/17 from 9: AM - 4: PM (Feb 13 as a snowdate) & Online
20017	FNCE 5610	Personal Financial Planning (FNCE 5101)	Elective	Helyer	407	Flex - Fridays 2/12,2/26,3/19,3/26,4/9,4/16 5 - 9 pm & Saturdays 2/6,3/6 10 - 4 pm
22459	FNCE 5630	Real Estate: A Personal Investment Perspective	Elective	Pancak	NA	Online
22767	HSMG 5894	Global Healthcare	Elective	Marcus	403	Online + initial meeting on 1/22 from 5 - 8 pm
19949	MGMT 5223	Organization Dev & Managing Change (Limited enrollment - Please email the MBA office if interested)	Elective	Diplock	NA	Online
22462	MGMT 5640	International Business	Elective	Ozanne	326	Flex - Mon 1/25, 2/15, 3/1, 3/22 (6:30PM-9:30PM); Fri 2/19, 3/5, 3/26 5:PM-9:PM; Sat 2/20, 3/6, 3/27 10 - 5 pm
21544	MGMT 5650	Managerial Communications	Elective	Roberts	132	Flex - Saturdays 1/23, 2/6, 2/20, 3/20, 4/10 & 4/24 8:30 - 4:30 pm
19941	MGMT 5639	Managing a Diverse Workforce (MGMT 5138)	Elective	Powell	403	Flex - Wednesdays 1/20,1/27,2/17,2/24,3/3,3/17,3/24,3/31,4/7,4/14, 4/28 6 - 9 pm & Saturdays 2/6, 4/17 9:30 5 pm
19945	MGMT 5674	Negotiations (MGMT 338)	Elective	Braithwaite	405	Flex - Friday 2/5 (5 -9pm) and Saturdays 2/20,3/6,3/20,4/3,4/17 (9 -5pm)
19947	MGMT 5675	Strategic Mgmt of Human Resources (Limited enrollment - Please email the MBA office if interested)	Elective	Diplock	NA	Online
21546	MGMT 5800	Strategic Management (MGMT 5138 & taken at end of program)	Core	Salorio	131	Flex - Saturdays 1/23, 2/6, 2/20, 2/27, 3/20 & 4/17 9 -5 pm
22769	MGMT 5894	Social Entrepreneurship	Elective	Mosakowski		Flex - TBD
22471	MGMT 5894	Business Strategies for Emerging Latin American Markets Travel study course Argentina/Brazil (MGMT 5138)	Elective	Salorio	NA	Travel
20824	MKTG 5115	Marketing Management	Core	Sottile	207	Flex - Fri 1/22 & 2/19 (5:30-9:30pm); Wed 2/3 (5:30-9:30pm); Sat 1/23, 2/6 & 2/20 (9:00am-5:00pm) & Online (Wed 2/24 snowdate)
21226	MKTG 5625	Marketing for Global Competitiveness	Elective	Harris	207	Flex - Stamford: 1/20, 2/3, 2/17, 3/3, 3/24, 4/7, 4/21 7 - 10 pm OR Waterbury: 1/27, 2/10, 2/24, 3/17, 3/31, 4/14, 4/28 6:30 - 9:30 pm
22566	MKTG 5250	Market Research -Consumer Research for Entrepreneurs (MKTG 5115)	Elective	Harris	139	Flex - Jan 4 - 7, 11-14 6 - 10 p.m.
20273	MKTG 5894	New Media Marketing (MKTG 5115)	Elective	Sottile	405	Flex - 1/29,1/30,2/12,2/13,2/26,2/27 Fridays 5 - 9 pm & Saturdays 9 - 5 pm
21548	MKTG 5894	Business Issues in Latin America Travel study course Argentina/Brazil (Mktg 5115)	Elective	Harris	NA	Travel
22763	OPIM 5103	Managerial Statistics (Calculus or OPIM 5602)	Core	Thakur	302	Flex - Wednesdays 1/20,1/27,2/3,2/10,2/17, 2/24,3/3,3/17 & Saturdays 1/23,2/6 9:30 - 5:30 pm
22772	OPIM 5641	Business Decision Modeling	Elective	Stallaert	306/307	Flex - 2/12,2/19,2/20,2/26,2/27,3/5 Fridays 5 -9 pm & Sats 9 -5 pm
22774	OPIM 5671	Data Mining and Business Intelligence	Elective	Gopal	303	Flex - 3/19,3/26,3/27,4/10,4/16,4/23 Fridays 5 -9 pm & Sats 9 -5 pm
19955	OPIM 5894	Enterprise Information Security and Auditing	Elective	Zhdanov	402	Flex - Fridays 2/12,2/26,3/5,4/2,4/9,4/30 5 - 9 pm + Online

**The University of Connecticut Hartford MBA Program
Spring 2010 (1103) Schedule (January 19 - May 8)**

Class #	Course #	Course Title	Type	Faculty	Rm #	DAY (Time)
19925	ACCT 5121	Financial Accounting & Reporting	Core	Oaks	305	Wed (6:00 - 9:00 pm)
22791	ACCT 5121	Financial Accounting & Reporting	Core	Handler	305	Thu (6:00 - 9:00 pm)
19927	ACCT 5123	Cost Analysis & Control (ACCT 5121)	Core	Bragg	303	Tue (6:00 - 9:00 pm)
22761	ACCT 5894	Management Control Systems	Elective	Bragg	402	Flex - Saturdays 2/13,2/27,3/20,3/27,4/10,4/17 9 - 4 pm
19929	BLAW 5894	International Law	Elective	Bird	305	Flex - 1/8,1/9,1/22,1/23,1/29,1/30,2/5 Fridays 6 -10 pm & Saturdays 10 - 6 pm
19931	BLAW 5175	Business Law and Ethics	Core	Langer/McKenna	305	Tue (6:00 - 9:00 pm)
19933	FNCE 5101	Financial Management (ACCT 5121 & OPIM 5103)	Core	Moore	307	Wed (6:00 - 9:00 pm)
19937	FNCE 5151	Introduction to Economics, Financial Markets & Info (Calculus)	Core	Sinha	305	Mon (6:00 - 9:00 pm)
20265	FNCE 5151	Introduction to Economics, Financial Markets & Info (Calculus)	Core	Sinha	301	Tues (6:00 - 9:00 pm)
19935	FNCE 5202	Investment & Security Analysis (FNCE 5101)	Elective	Gilson	407	Wed (6:00 - 9:00 pm)
22801	FNCE 5512	Fixed Income Instruments (FNCE 5101)	Elective	Dolde	305	Flex - Saturdays 2/13,2/27,3/20,3/27,4/10,4/24,5/1 9 - 3 pm
20017	FNCE 5610	Personal Financial Planning (FNCE 5101)	Elective	Helyer	407	Flex - Fridays 2/12,2/26,3/19,3/26,4/9,4/16 5 - 9 pm & Saturdays 2/6,3/6 10 - 4 pm
19983	FNCE 5894	Seminars in Valuation - Fund Management II (FNCE 5101)	Elective	Ghosh	302	Tue (6:00 - 9:00 pm)
20243	FNCE 5894	Applied Financial Market Analysis (FNCE 5101)	Elective	Forest	FA	Mon (6:00 - 9:00 pm)
19969	HSMG 5545	Management of Long-Term Care Organizations (HSMG 5240 or consent of instructor)	Elective	Nurick	302	Thu (6:00 - 9:00 pm)
20251	HSMG 5548	Health Care Law (HSMG 5240 or consent of instructor)	Elective	Fox	303	Wed (6:00 - 9:00 pm)
22766	HSMG 5686	Health Insurance & Risk Management (FNCE 5101 and FNCE 5151 or consent of instructor)	Elective	Santerre	402	Tue (6:00 - 9:00 pm)
22767	HSMG 5894	Global Healthcare	Elective	Marcus	403	Online + initial meeting on 1/22 from 5 - 8 pm
19939	MGMT 5138	Managing Organizations	Core	Purushotham	307	Thu (6:00 - 9:00 pm)
19949	MGMT 5223	Organization Dev & Managing Change (Limited enrollment - Please email the MBA office if interested)	Elective	Diplock	NA	Online
22768	MGMT 5335	Venture Planning, Management, and Growth	Elective	Mosakowski		Flex - TBD
19941	MGMT 5639	Managing a Diverse Workforce (MGMT 5138)	Elective	Powell	403	Flex - Wednesdays 1/20,1/27,2/17,2/24,3/3,3/17,3/24,3/31,4/7,4/14, 4/28 6 - 9 pm & Saturdays 2/6, 4/17 9:30 5 pm
19943	MGMT 5650	Managerial Communications	Elective	Roberts	302	Mon (6:00 - 9:00 pm)
19945	MGMT 5674	Negotiations (MGMT 338)	Elective	Braithwaite	405	Flex - Friday 2/5 (5 -9pm) and Saturdays 2/20,3/6,3/20,4/3,4/17 (9 -5pm)
19947	MGMT 5675	Strategic Mgmt of Human Resources (Limited enrollment - Please email the MBA office if interested)	Elective	Diplock	NA	Online
19951	MGMT 5800	Strategy, Policy and Planning (CAPSTONE)	Core	Reilly	307	Tue (6:00 - 9:00 pm)
22769	MGMT 5894	Social Entrepreneurship	Elective	Mosakowski		Flex - TBD
22770	MGMT 5894	Leading Complex Organizations	Elective	Gilson	303	Mon (6:00 - 9:00 pm)

**The University of Connecticut Hartford MBA Program
Spring 2010 (1103) Schedule (January 19 - May 8)**

19953	MKTG 5115	Market-Driven Management	Core	Caravella	407	Tue (6:00 - 9:00 pm)
20249	MKTG 5220	Customer Relationship Marketing (MKTG 5115)	Elective	Pancras	403	Mon (6:00 - 9:00 pm)
20247	MKTG 5894	Strategic Brand Management (MKTG 5115)	Elective	Spiggle	403	Tue (6:00 - 9:00 pm)
20273	MKTG 5894	New Media Marketing (MKTG 5115)	Elective	Sottile	405	Flex - 1/29,1/30,2/12,2/13,2/26,2/27 Fridays 5 - 9 pm & Saturdays 9 - 5 pm
19959	OPIM 5103	Managerial Statistics (Calculus or OPIM 5602)	Core	Stallaert	405/406	Tue (6:00 - 9:00 pm)
22763	OPIM 5103	Managerial Statistics (Calculus or OPIM 5602)	Core	Thakur	302	Flex - Wednesdays 1/20,1/27,2/3,2/10,2/17, 2/24,3/3,3/17 & Sats 1/23,2/6 9:30 - 5:30 pm
19961	OPIM 5110	Operations Management (OPIM 5103)	Core	Schommer	405	Thu (6:00 - 9:00 pm)
19963	OPIM 5165	Management Information Systems	Core	Ba	307	Mon (6:00 - 9:00 pm)
22771	OPIM 5270	Introduction to Project Management (OPIM 5103 & Excel or consent of instructor)	Elective	Tschiegg	306	Thu (6:00 - 9:00 pm)
19957	OPIM 5602	Mathematical Analysis for Business (calculus pre-req.)	PreReq	Raffles	402	Mon (6:00 - 9:00 pm)
22772	OPIM 5641	Business Decision Modeling (OPIM 5103 or consent of instructor)	Elective	Stallaert	306/307	Flex - 2/12,2/19,2/20,2/26,2/27,3/5 Fridays 5 - 9 pm & Saturdays 9 - 5 pm
22773	OPIM 5668	Project Risk and Cost Management (OPIM 5270)	Elective	Cruz	405	Mon (6:00 - 9:00 pm)
22774	OPIM 5671	Data Mining and Business Intelligence (OPIM 5604)	Elective	Gopal	303	Flex - 3/19,3/26,3/27,4/10,4/16,4/23 Fridays 5 - 9 pm & Saturdays 9 - 5 pm
19955	OPIM 5894	Enterprise Information Security and Auditing	Elective	Zhdanov	402	Flex - Fridays 2/12,2/26,3/5,4/2,4/9,4/30 5 - 9 pm + Online

**The University of Connecticut Waterbury MBA Program
Spring 2010 (1103) Schedule (January 19 - May 8)**

Class #	Course #	Course Title	Type	Faculty	Rm #	DAY (Time)
20812	ACCT 5123	Cost Analysis & Control	Core	Oaks	201	Mon (6:30:00 PM-9:30:00 PM)
20814	BLAW 5175	Business, Law, & Ethics	Core	Cremins	201	Thu (6:30:00 PM-9:30:00 PM)
20816	FNCE 5101	Financial Management	Core	Bailey	201	Tue (6:30:00 PM-9:30:00 PM)
22459	FNCE 5630	Real Estate: A Personal Investment Perspective	Elective	Pancak	NA	Online
22778	FNCE 5534	Internet and Information Systems Applied to Real Estate	Elective	Clapp	226	Flex - Sat 1/30, 3/20, 4/17 from 9: AM - 4: PM (Feb 13 as a snowdate) & Online
22462	MGMT 5640	International Business	Elective	Ozanne	326	Flex - Mon 1/25, 2/15, 3/1, 3/22 (6:30PM-9:30PM); Fri 2/19, 3/5, 3/26 5:PM-9:PM; Sat 2/20, 3/6, 3/27 10 - 5 pm
19949	MGMT 5223	Organization Dev & Managing Change (Limited enrollment - Please email the MBA office if interested)	Elective	Diplock	NA	Online
19947	MGMT 5675	Strategic Mgmt of Human Resources (Limited enrollment - Please email the MBA office if interested)	Elective	Diplock	NA	Online
20824	MKTG 5115	Marketing Management	Core	Sottile		Flex - Fri 1/22 & 2/19 (5:30-9:30pm); Wed 2/3 (5:30-9:30pm); Sat 1/23, 2/6 & 2/20 (9:00am-5:00pm) & Online (Wed 2/24 snowdate)
21226	MKTG 5625	Marketing for Global Competitiveness	Elective	Harris	207	Flex - Stamford: 1/20, 2/3, 2/17, 3/3, 3/24, 4/7, 4/21 7 - 10 pm OR Waterbury: 1/27, 2/10, 2/24, 3/17, 3/31, 4/14, 4/28 6:30 - 9:30 pm
20832	OPIM 5103	Managerial Statistics	Core	Johnson	225	Mon (6:30:00 PM-9:30:00 PM)

The University of Connecticut **Stamford MBA Program
Spring 2010 (1103) Schedule (January 19 - May 8)**

January 2010 Intersession

Class #	Course #	Course Title	Type	Faculty	Rm #	
22565	ACCT 5894	Forensic Accounting/Fraud Examination (ACCT 5121)	Elective	Hurley	131	Flex - 1/7, 1/8, 1/9, 1/15, & 1/16 Weekdays 10 - 6 & Saturdays 9 -6 p.m.
22566	MKTG 5250	Market Research -Consumer Research for Entrepreneurs (MKTG 5115)	Elective	Harris	139	Flex - Jan 4 - 7, 11-14 6 - 10 p.m.

Spring 2010 January 19-May 8 (Term 1103)

21538	ACCT 5121	Financial Accounting & Reporting	Core	Hurley	131	Mondays (7:00 - 10:00 pm)
21802	ACCT 5121	Financial Accounting & Reporting	Core	Hurley	131	Tuesdays (7:00 - 10:00 pm)
21522	ACCT 5123	Cost Analysis (ACCT 5121)	Core	Bragg	131	Thursdays (7:00 - 10:00 pm)
21524	BLAW 5175	Business Law & Ethics	Core	Carrafiello	135	Wednesdays (7:00 - 10:00 pm)
21540	BLAW 5894	Securities Law (BLAW 5175)	Elective	Carrafiello	135	Tuesdays (7:00 - 10:00 pm)
21526	FNCE 5101	Financial Management (ACCT 5121 & OPIM 5103)	Core	Moore	134	Thursdays (7:00 - 10:00 pm)
21542	FNCE 5151	Intro to Economics, Financial Markets & Info	Core	Dolde	132	Wednesdays (7:00 - 10:00 pm)
22467	FNCE 5209	Corporate Finance/Applications/Case Studies(FNCE 5101)	Elective	Moore	133	Mondays (7:00 - 10:00 pm)
22649	FNCE 5512	Fixed Income Instruments (FNCE 5101)	Elective	Dolde	131	Thursdays (7:00 - 10:00 pm)
22787	FNCE 5532	Real Estate Investment & Portfolio Mgmt (FNCE 5101)	Elective	Roth/Schoetz	129	Thursdays (7:00 - 10:00 pm)
21514	MGMT 5138	Managing Organizations	Core	Dechant	132	Mondays (7:00 - 10:00 pm)
19949	MGMT 5223	Organization Dev & Managing Change (Limited enrollment - Please email the MBA office if interested)	Elective	Diplock	NA	Online
21544	MGMT 5650	Managerial Communications	Elective	Roberts	132	Flex - Saturdays 1/23, 2/6, 2/20, 3/20, 4/10 & 4/24 8:30 - 4:30 pm
22706	MGMT 5674	Negotiation Strategies (MGMT 5138)	Elective	Knibbe	135	Mondays (7:00 - 10:00 pm)
19947	MGMT 5675	Strategic Mgmt of Human Resources (Limited enrollment - Please email the MBA office if interested)	Elective	Diplock	NA	Online
21546	MGMT 5800	Strategic Management (MGMT 5138 & taken at end of program)	Core	Salorio	131	Flex - Saturdays 1/23, 2/6, 2/20, 2/27, 3/20 & 4/17 9 - 5 pm
22471	MGMT 5894	Business Strategies for Emerging Latin American Markets Travel study course Argentina/Brazil (MGMT 5138)	Elective	Salorio	NA	Travel
21516	MKTG 5115	Market Driven Management	Core	McEvoy	134	Mondays (7:00 - 10:00 pm)
22470	MKTG 5625	Marketing for Global Competitiveness (MKTG 5115)	Elective	Harris	139	Flex - Stamford: 1/20, 2/3, 2/17, 3/3, 3/24, 4/7, 4/21 7 - 10 pm OR Waterbury: 1/27, 2/10, 2/24, 3/17, 3/31, 4/14, 4/28 6:30 - 9:30 pm
21548	MKTG 5894	Business Issues in Latin America Travel study course Argentina/Brazil (Mktg 5115)	Elective	Harris	NA	Travel
21534	OPIM 5103	Managerial Statistics	Core	Pescatrice	132	Tuesdays (7:00 - 10:00 pm)
21536	OPIM 5110	Operations Management (OPIM 5103)	Core	Johnson	133	Thursdays (7:00 - 10:00 pm)
21520	OPIM 5165	Management Info Systems	Core	Johnson	134	Tuesdays (7:00 - 10:00 pm)